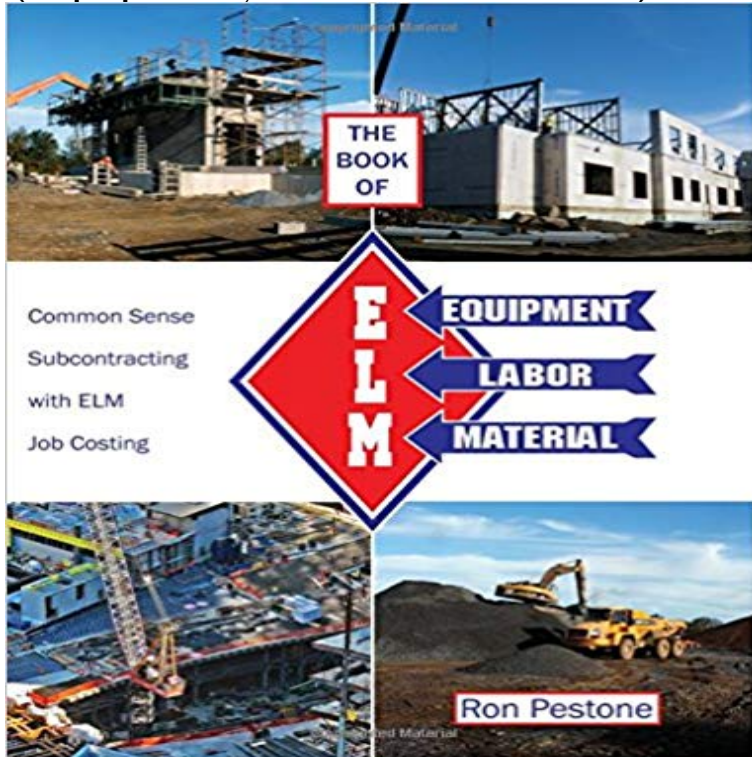


# Book of ELM: Common Sense Subcontracting with ELM Job Costing (Equipment, Labor and Material)



Labor plays a major role in the contracts negotiated by Subcontractors and General Contractors. This book provides a step-by-step guide to a simple and effective job cost system that has been successfully used on construction jobs costing millions of dollars. It does not use a tedious cost coding system but instead is field driven (which is where the money is made or lost), and it works for any size contractor in any trade. But this book is more than that. It is the quintessential straight talking no-nonsense Project Management book every contractor needs in his tool box. If you do not know how to handle the men and women who work for you and manage the essentials of your business, you will never make it. **HARD WORK ALONE WILL NOT DO IT. THIS BOOK TEACHES** How to successfully Manage Private and Public Works Projects How to make your construction employees accountable for their actions as well as their inactions by providing Construction Job Descriptions How to master the Submittal Process so you get the most bang for your buck.. How to effectively use and track Requests For Information [RFIs] to keep your project ahead of the curve How to maximize profits on your Change Orders How to write Construction Claims that owners see as fair and reasonable. How to KNOW, through job costing, where you are every single day [Equipment, Labor, Material, collection, retainage, duration and most important profits] on every job you are running. How to put a leash on every contractors biggest sleeping dragon, **OVERHEAD** How to know your Cost To Complete, and how to hold the bottom line

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